

DO YOU HAVE THE RIGHT DENTAL & VISION BENEFITS ADMINISTRATION PARTNER?

Having the right benefits administration partner ensures consistency of service and regulatory compliance, while driving innovation. This checklist will help you evaluate your benefits administration management partner compared to SKYGEN.

EXPERIENCE & RELIABILITY:

LOOK FOR A PARTNER WITH A PROVEN TRACK RECORD OF RELIABILITY IN SERVICE DELIVERY.

For **30 years**



SKYGEN has remained a privately-held, American company with the same owners. Furthermore, we're not owned by a private equity company or another payer, so you can rest assured we will never compete with you and will always prioritize your interests.

SECURITY & COMPLIANCE:

EFFECTIVELY MITIGATE YOUR RISK BY CHOOSING A PARTNER WHO IS LASER-FOCUSED ON SECURITY AND COMPLIANCE.

At SKYGEN, security and compliance are built right into our systems and processes. We offer our clients peace of mind by strictly adhering to the highest security standards and staying ahead of new regulatory requirements.



CUSTOMER SATISFACTION & LOYALTY:

YOUR PARTNER SHOULD BE ABLE TO DEMONSTRATE A HIGH LEVEL OF CUSTOMER SATISFACTION AND RETENTION.

SKYGEN's industry-leading NPS scores, as well as our long-standing relationships with more than 30 of the nation's leading payers, attests to our dedication to excellence and client success.



41%

of SKYGEN's clients have been with us for **10 years or more!**

INNOVATION:

SEEK OUT A PARTNER WHO CONTINUOUSLY INVESTS IN INNOVATION AND DEVELOPS SOLUTIONS THAT HELP YOU MANAGE YOUR BENEFIT SPEND MORE EFFICIENTLY.

SKYGEN's history of innovation and a

 **20% annual investment**

in research and development shows we're a **forward-thinking partner**. To that end, we're always focused on delivering solutions that effectively manage your spend and give you a competitive edge.

FLEXIBILITY:

YOUR PARTNER'S ABILITY TO DELIVER FLEXIBLE SERVICE OFFERINGS IS CRUCIAL TO ACCOMMODATING YOUR NEEDS AMID THE RAPIDLY EVOLVING DEMANDS OF THE MARKET.

SKYGEN offers a variety of flexible deployment options from SaaS platforms to full TPA services – and everything in between. We also support a variety of financial models, including risk-based, ASO, and our hybrid Enhanced Benefits Management program. Our flexibility further extends to industry-leading, user-based system configurability.

“I'm evaluating different software systems, and I've never seen any with as much flexibility in their adjudication as the Enterprise System”

-VP of Information Technology
at National Health Insurer

CONCLUSION

Choosing the right dental and vision benefits administration partner is critical to your long-term success. **For 30 years, SKYGEN has demonstrated a commitment to specialty benefits administration and an unwavering focus on client success across Medicaid, Medicare Advantage, commercial group, and individual lines of business.** Further, as it relates to Medicaid, our deep expertise and innovative solutions give our clients an unmatched ability to compete and to succeed in a budgeted healthcare program. Prepare for growth with SKYGEN as your reliable, forward-thinking partner!

