

TRANSFORM23

Provider Networks that Shine

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AGENDA

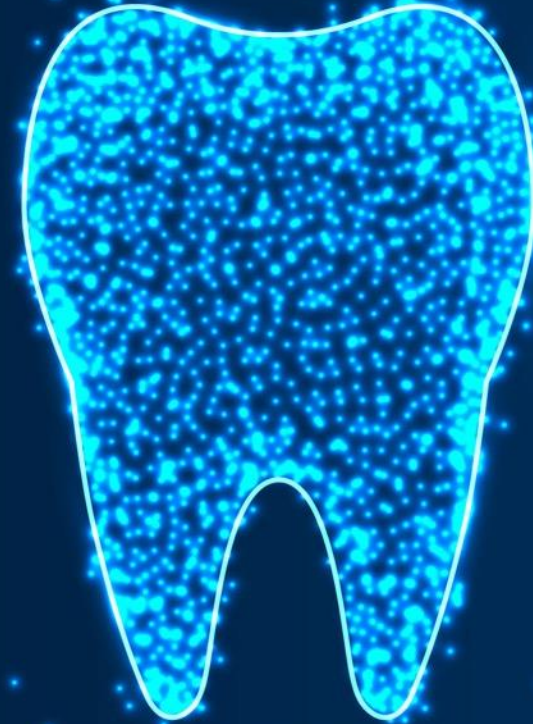
- Introduction
- Industry Statistics
- Network Background
- Network Strategy
 - Geo Reporting
- Strategies for Success
- Accomplishments
- Q & A

INDUSTRY STATISTICS

202, 535 Total Dentists Nationwide

10-15% of Dentists Accept Medicare

30-40% of Dentists Accept Medicaid



NETWORK BACKGROUND

**Experience
with all
Lines of
Business**

Most Common:
Medicaid &
Medicare

**Client
Networks**

**SKYGEN
Networks**

**Provider
Contracting**

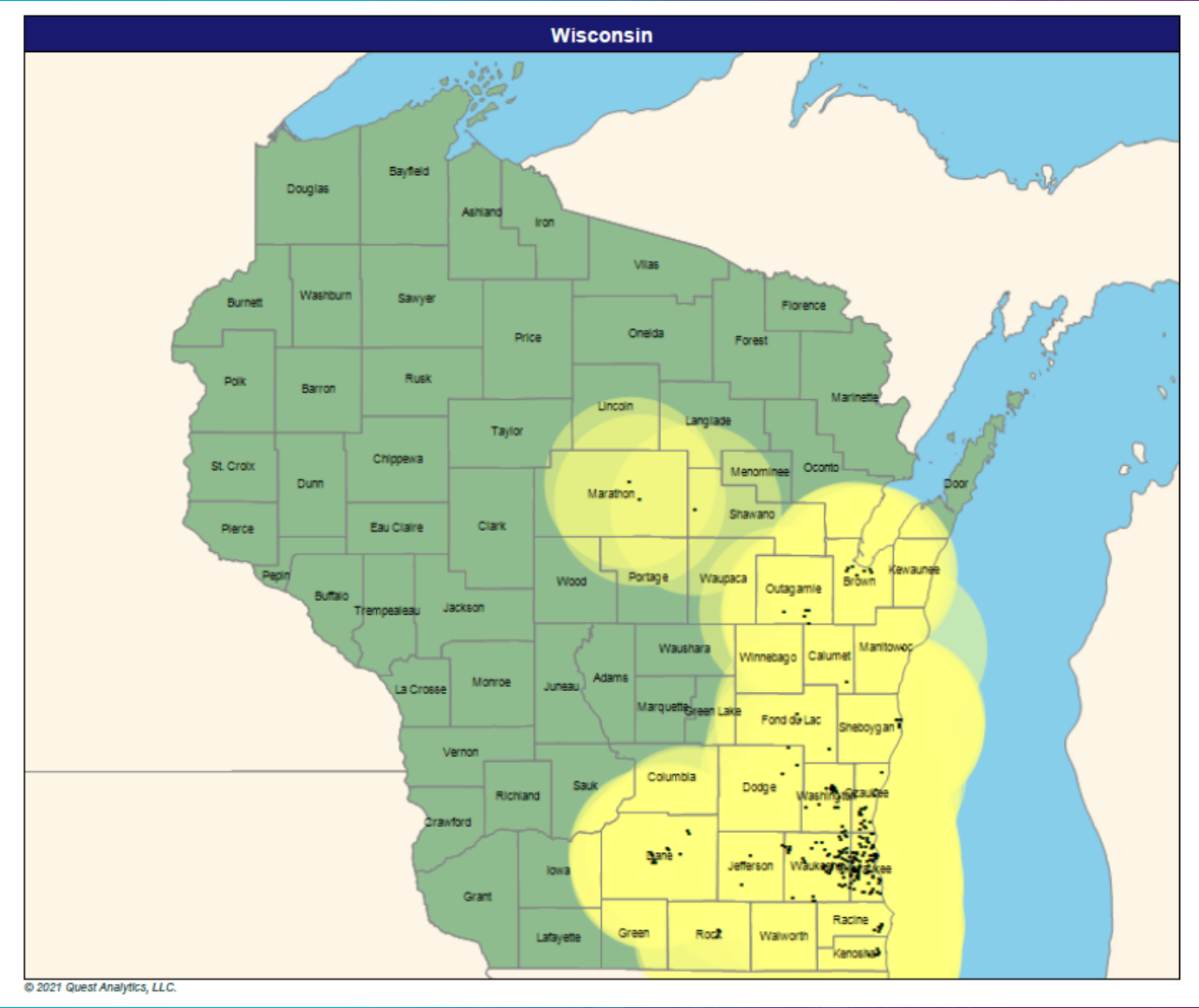
**Letter of
Intent**

NETWORK STRATEGY

- Planning
 - Goals and Milestones
- Methodology
 - Promoting and improving network adequacy
 - Ongoing network maintenance
- Execution
 - Project Plan
- Measure
 - Geo Reporting
 - Analyze



GEO REPORTING



STRATEGIES FOR SUCCESS

- ☑ Relationship Building
- ☑ Collaboration with stakeholders
- ☑ Dental Schools
- ☑ Satellite Locations
- ☑ Value Based Programs
- ☑ Fee Negotiations

ACCOMPLISHMENTS

- Built a statewide network of dental providers in 90 days
- Expanded dental network over 20% in 3 month span
- Added over 2000 providers in 2022 across all existing networks
- Closed several network access gaps
- Successful network management



Q & A





Thank You

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