TRANSFORM23



TRANSFORM23



Craig Kasten Co-Founder & Managing Member SKYGEN



TRANSFORM23

KASTEN'S KRYSTAL BALL



PREDICTIONS

- By 2035 Insurers will be able to contract with 80% of dental offices, by executing 10 or fewer contracts.
- 2. Several new entities will emerge in an effort to become the U.S. market leader in dental benefits by 2030.
- 3. Offices serving the Medicaid sector will have lowest percentage of corporate dental practices.
- A dental second opinion industry will emerge fueled by expanded patient access to dental records and greater patient familiarity and comfort with virtual dental visits.
- 5. By 2030, 30% of all eyewear purchases will be made online.

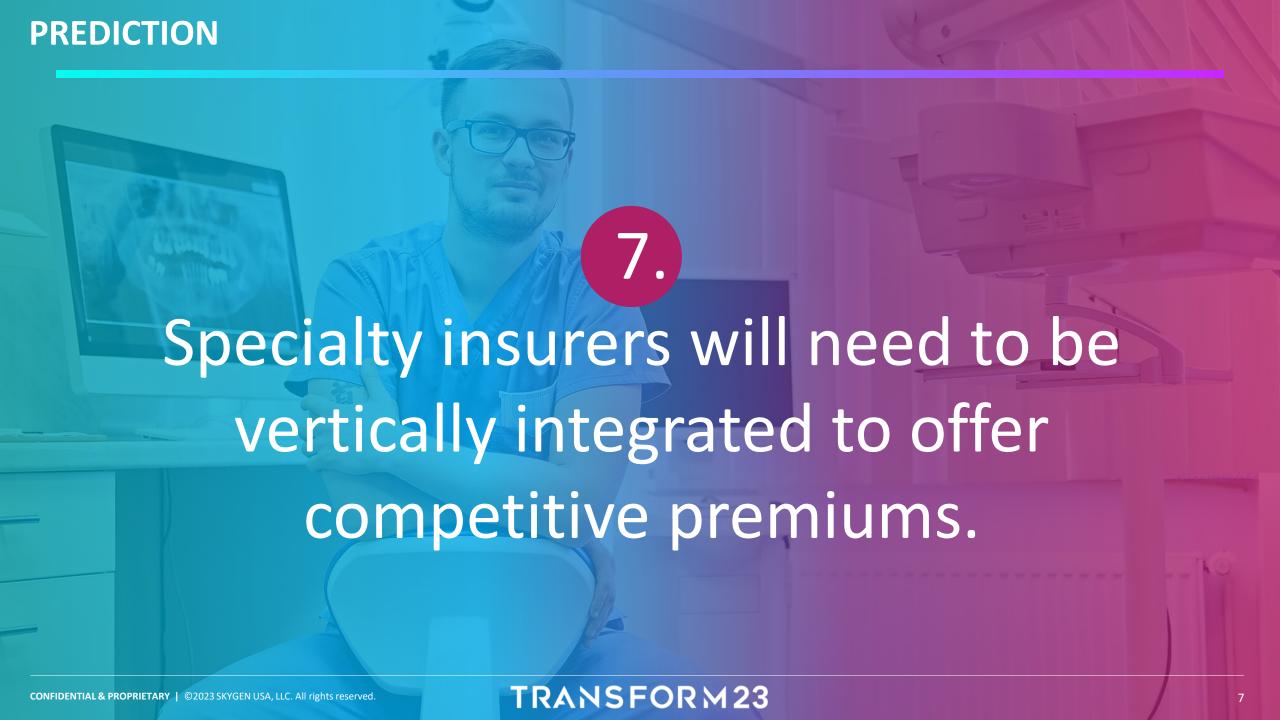
CMS will attempt to develop a value-based compensation approach for some dental services rendered to Medicaid & Medicare members.

The CMS AHEAD Model WILL rein in total cost of care

...by transforming to value-based care with better outcomes with measurable gains and health equity.

6.

Within 5 years, call centers will be highly AI enabled.



8.

By 2100, the Milwaukee Brewers will not have won a World Series.



The next 30-year Big Hairy Audacious Goal

Democratize the delivery of dental & vision benefits worldwide





Thank You



Visit our online **Knowledge Center** to access helpful tips and industry best practices to succeed in the future of benefit management.











