

TRANSFORM23



TRANSFORM23



Craig Kasten

Co-Founder & Managing Member
SKYGEN

TRANSFORM23

KASTEN'S KRYSTAL BALL

PREDICTIONS

1. By 2035 Insurers will be able to contract with 80% of dental offices, by executing 10 or fewer contracts.
2. Several new entities will emerge in an effort to become the U.S. market leader in dental benefits by 2030.
3. Offices serving the Medicaid sector will have lowest percentage of corporate dental practices.
4. A dental second opinion industry will emerge fueled by expanded patient access to dental records and greater patient familiarity and comfort with virtual dental visits.
5. By 2030, 30% of all eyewear purchases will be made online.

A RETIRED PREDICTION

CMS will attempt to develop a value-based compensation approach for some dental services rendered to Medicaid & Medicare members.

The CMS AHEAD Model WILL rein in total cost of care

...by transforming to value-based care with better outcomes with measurable gains and health equity.

6.

Within 5 years, call centers
will be highly AI enabled.

7.

Specialty insurers will need to be vertically integrated to offer competitive premiums.

8.

By 2100, the Milwaukee Brewers will not have won a World Series.



The next 30-year
Big Hairy Audacious Goal

**Democratize the delivery of
dental & vision benefits worldwide**



SKYGEN®

INTERNATIONAL FOUNDATION



Thank You

CONNECT WITH US

SKYGENUSA.com

Visit our online **Knowledge Center** to access helpful tips and industry best practices to succeed in the future of benefit management.

JOIN THE CONVERSATION

