

## DENTAL MARKET ASSESSMENT: IS YOUR DENTAL PLAN MAXIMIZING SAVINGS & EFFICIENCIES?

SKYGEN's Dental Market Assessment provides an initial analysis of your dental benefits plan to identify savings potential in areas such as:



Provider  
Trend & Outlier  
Analysis



Network  
Strategies



Automation  
Opportunities/  
Electronic  
Adoption



Business &  
Care Rules



Dental Plan  
Analysis



Fraud, Waste &  
Abuse

## ASSESSMENT INCLUDES:



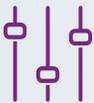
### PROJECT SCOPE & DATA COLLECTION

We meet with you to understand your goals and explain our process and deliverables. We analyze at least 2 years of Client's claim data.



### ASSESSMENT & ANALYSIS

Our specialists pull your data into SKYGEN's Enterprise System platform and apply our suite of analytics tools to generate insights based on the goals and circumstances we've outlined.



### REPORTING & RECOMMENDATIONS

Our team presents a report that translates these insights into real-world provider, network and dental program strategies. We quantify savings opportunities based on total \$ or PMPM savings numbers. We then recommend specific SKYGEN Enhanced Benefit Management services to the Client to help them achieve these savings.

WITHIN AN AVERAGE OF TWO TO FOUR WEEKS WE DELIVER YOUR COMPLETE ANALYSIS, REPORT AND PRESENTATION.

CONTACT SALES TO LEARN HOW YOUR PLAN MIGHT BENEFIT FROM A MARKET ASSESSMENT.

## MONEY-SAVING RESULTS:

Helped large mutual life insurance company uncover high out-of-network dental utilization. Worked to bring top providers in-network for projected savings of \$2M-\$3M.

Our analysis found one client had almost half of their dental utilization out of network (should be about 10%). In addition, their cost for this out of network utilization was very high accounting for almost 60% of the total dental claim spend. We developed a strategy to work with the top out of network providers and members to get them in network. The client's initial savings will be in the \$2M-\$3M range.

Large national MCO sought operational and member service improvements. **We helped them realize \$1.08 year-over-year** reduction in the cost of care per member per month, a 4% savings in benefit costs and an **18% improvement in administrative claims processing costs year-over-year.**

### About SKYGEN

SKYGEN powers transformation of specialty benefits administration with technology and service solutions that reduce healthcare costs, improve access to care, increase healthcare value and elevate experiences and satisfaction for all stakeholders. SKYGEN partners with healthcare payers, delivery systems, and state regulatory agencies to administer dental and vision and other specialty benefits in both commercial and government markets. With its intelligent software-as-a-service (SaaS) automation, third-party administration (TPA), marketplace connectivity and risk management solutions, SKYGEN powers the nation's leading healthcare organizations and serves 44 million member lives across all 50 states plus the District of Columbia and Puerto Rico.

For more information, please visit [SKYGENUSA.com](https://www.skygenusa.com).